



**THE SURPLUS LINE ASSOCIATION
OF CALIFORNIA**

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**RE: CLARIFICATION FOR ENDORSEES TO ORGANIZATIONAL SURPLUS LINE
BROKER LICENSES**

The Surplus Line Association of California has received further clarification from the California Department of Insurance (CDI) regarding applicability of the new licensing law (AB 1639) effective January 1, 2008.

Through the end of 2007, California allows individuals to perform surplus line broker functions when endorsed to an organizational surplus line broker license.

Effective January 1, 2008, such endorsees must obtain individual surplus line licenses if they wish to perform surplus line broker functions as an endorsee to an organizational surplus line broker license.

Fire/casualty licensees within an organization, previously endorsed only to the organizational fire/casualty license, (not endorsed to the organization's surplus lines license), who engage in activities that have not previously required endorsement to the organizational surplus line broker license, are not required by AB 1639 to obtain an individual surplus line broker license.

Sincerely,

Theodore M. Pierce
Executive Director