



**THE SURPLUS LINE ASSOCIATION  
OF CALIFORNIA**

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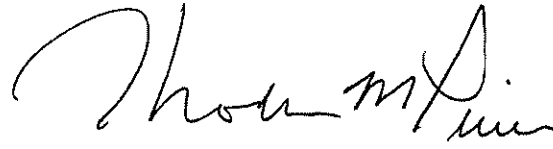
**RE: Export List**

The California Department of Insurance (CDI) is planning to hold their annual public hearing on the Export List this fall. The date has not yet been determined. The hearing will discuss the coverage and risk categories that can be exported to insurance companies on the List of Eligible Surplus Line Insurers (LESLI) without having to conduct a diligent search of the admitted market as described in California Insurance Code Sections 1763 and 1763.1.

As you know, Surplus Line Brokers who transact surplus line policies must ensure a diligent search of the admitted market and supervise or complete the SL-2 form (Diligent Search Report) which describes the diligent search that was conducted. While the diligent search may be performed by the surplus line broker or retail producer, in either case, the surplus line broker is responsible to ensure that a search is made and a copy of the SL-2 form is filed with the SLA within 60 days of the placement of coverage. However, when executing policies for coverage or risk categories that appear on the Export List (Sec. 1763.1), surplus line brokers are exempt from having to supervise or conduct the diligent search and thus do not need to complete SL-2 form nor include this information in their SLA filing.

If you have a suggestion for an addition to the Export List and can substantiate your claim that the added item is not available in the admitted market, the SLA will submit testimony on your behalf to the CDI at the fall hearing. Your requested addition must be accompanied by supporting evidence substantiating the lack of an adequate or reasonable admitted market. Specifically, the evidence should provide first hand written testimony substantiating that the coverage or risk in question is generally unavailable in the admitted market. In addition, please provide written declinations from admitted carriers stating that they are unwilling to underwrite policies for a specific coverage or risk. The evidence must be of a compelling nature that gives the CDI assurances that the entire spectrum of California admitted carriers known for writing the same type of coverage or risk have been surveyed by the surplus line broker.

If you want the SLA to testify on your behalf, **please forward the information described above to Ted Pierce, Executive Director, SLA.** The SLA will issue a bulletin at least 30 days prior to the hearing listing the items proposed as additions to the List. Enclosed is a current copy of the Export List for your review.

A handwritten signature in black ink, appearing to read 'Theodore M. Pierce'. The signature is fluid and cursive, with the first name 'Theodore' being the most prominent part.

Theodore M. Pierce  
Executive Director

TMP/dk  
Attachment

## **EXPORT LIST 2010**

### **Automobile**

Exotic/Classic/Antique Autos With a Value in Excess of  
\$100,000

### **Aviation**

Aviation Excess Liability  
Short Term Media/Entertainment Non-Owned Contingent Aircraft Liability  
(Film/Entertainment Productions)

### **Crime**

Excess Crime  
Kidnap & Ransom

### **Disability**

Bridge Plan\*  
High Limits Disability\*\*  
International Major Medical

### **Event Coverage**

Event Cancellation

### **Fire & Allied Lines**

Amusement Parks/Carnivals and Amusement Devices  
Commercial DIC/Stand Alone Earthquake  
Disaster Income Protection  
Excess Flood  
Explosive Manufacturing/Sales/Storage  
Hay in the Open  
Homeowners Earthquake-Excess Limits or Deductible Buyback  
Individual Insureds With Large Schedules Where the TIV(Total  
Insured Values)Are in Excess Of \$500 million  
Sawmills  
Vacant Buildings

### **General Liability**

Ambulance Service Including Professional Liability  
Amusement Parks/Carnivals/Devices  
Blasting Contractors  
Building Moving  
Contractors Engaged In Construction of New Tract Homes  
And/Or New Condominiums  
Clinical and Similar Tests of Pharmaceutical, Medical, Biological and Other  
Similar Products

Crane and Rigging Contractors  
Demolition Contractors  
Employment Practices Liability  
Environmental Impairment Remediation and Pollution Liability  
Excess Liability Where Part of Underlying Is Nonadmitted  
Explosives Including Manufacturing/Sales/Storage  
Fireworks Displays  
Foster Family(occurrence based only)  
Hot Air Balloon  
Limits That Attach In Excess of \$150 Million  
Oilfield Contractors  
Outfitters & Guides  
Patent/Trademark/Copyright Infringement  
Products/Completed Operations (written on a stand alone basis)  
Products Recall  
Security Guard Services  
Seasonal or Mobile, Concessionaires, Vendors and Fairs, with or without  
Liquor Liability  
Short Term Special Event(excluding hole-in-one-coverage)  
Tattoo and Body Piercing Shops

**Inland Marine**

All vessels in excess of 30 feet and rated with a maximum speed  
of 45 mph  
Any vessel with a Maximum Rated Speed in Excess of 55 mph  
Excess Motor Truck Cargo  
Personal Articles Floaters Written On a Stand Alone Basis where the value of  
the schedule is in excess in of \$1,000,000 or contains a single item(s) over  
\$100,000

**Political**

Political Risks Including Expropriation, Confiscation, Unfair Calling

**Prize**

Prize Indemnification (excluding hole-in-one-coverage)

**Professional Liability**

Architects & Engineers/Condo coverage only  
Campaign Treasurers  
Creditors' Committees  
Tattoo and Body Piercing Shops

**Railroad**

Short Term Media/Entertainment Railroad Protective Liability (Film/Entertainment  
Productions)

**Miscellaneous**

Short Term Media/Entertainment Failure to Survive Coverage for \$5 million and over (Film/Entertainment Productions)

The items in bold are headings only and not export items in and of themselves.

\*The Bridge Plan covers 65 year old people who must wait a certain period before they can enroll in Medicare. These people either 1) failed to meet the residency requirement of Medicare and must wait 5 years to meet the residency requirement or 2) failed to enroll during the proper Medicare enrollment period and now must wait a brief period before they are eligible to enroll.

\*\*High Limits Disability is coverage that offers benefit amounts over the admitted market maximum issue and participation limits and/or includes occupations which are not eligible through the admitted markets.

# California Department of Insurance Export List

Export List Item	Export List Code
<b>ACCIDENT/DISABILITY</b>	
BRIDGE PLAN*	707
HIGH LIMITS DISABILITY**	706
INTERNATIONAL MAJOR MEDICAL	705
<b>AUTOMOBILES</b>	
EXOTIC/CLASSIC/ANTIQUA AUTOS	52
<b>AVIATION</b>	
AVIATION EXCESS LIABILITY	586
SHORT TERM MEDIA/ENTERTAINMENT NON OWNED CONTINGENT AIRCRAFT LIABILITY	590
<b>CRIME</b>	
EXCESS CRIME	152
KIDNAP AND RANSOM	153
<b>FIRE &amp; ALLIED LINES</b>	
AMUSEMENT PARKS/CARNIVALS	405
COMMERCIAL DIC/STAND ALONE EARTHQUAKE	406
DISASTER INCOME PROTECTION	415
EXCESS FLOOD	413
EXPLOSIVE INC MFG/SALES/STORAGE	407
HAY IN THE OPEN	412
HOMEOWNERS EQ/EXCESS LIMITS OR DEDUCTIBLE BUYBACK	408
INDIV INSURED W/LARGE SCHED TIV > \$500M	409
SAWMILLS	411
VACANT BUILDINGS	410
<b>GENERAL LIABILITY</b>	
AMBULANCE SERVICES INC. PROF LIABILITY	561
AMUSEMENT PARKS/CARNIVALS/DEVICES	562
BLASTING CONTRACTORS	563
BUILDING MOVING	564
CLINICAL & SIMILAR TESTS OF PHARMACEUTICAL, MEDICAL, BIOLOGICAL & OTHER SIMILAR PRODUCTS	565
CONTRACTORS ENGAGED IN NEW TRACT HOMES AND/OR CONDOMINIUMS	566
CRANE & RIGGING CONTRACTORS	591
DEMOLITION CONTRACTORS	567
EMPLOYMENT PRACTICES LIABILITY	569
ENVIRONMENTAL IMPAIRMENT REMEDIATION & POLLUTION LIABILITY	568
EXCESS LIABILITY/UNDERLYING NONADMITTED	582
EXPLOSIVES MFG/SALES/STORAGE	570
FIREWORKS DISPLAYS	571
FOSTER FAMILY (OCCURRENCE BASED ONLY)	588
HOT AIR BALLOON	589
LIMITS THAT ATTACH IN EXCESS OF \$150M	573
OILFIELD CONTRACTORS	574
OUTFITTERS AND GUIDES	579

# California Department of Insurance Export List

Export List Item	Export List Code
<b>GENERAL LIABILITY</b>	
PATENT/TRADEMARK/COPYRIGHT INFRINGEMENT	572
PRODUCTS RECALL	576
PRODUCTS/COMPLETED OPERATIONS(STAND ALONE)	575
SEASONAL OR MOBILE FAIRS, CONCESSIONAIRES AND VENDORS, INCLUDING LIQUOR LIABILITY	587
SECURITY GUARD SERVICES	581
SHORT TERM MEDIA/ENTERTAINMENT RAILROAD PROTECTIVE LIABILITY (FILM/ENTERTAINMENT PRODUCTIONS)	592
SHORT TERM SPECIAL EVENTS (EXC HOLE IN ONE)	580
TATTOO AND BODY PIERCING	583
<b>INLAND MARINE</b>	
ALL VESSELS IN EXC OF 30 FT/MAX SPD 45MP	454
ANY VESSEL/MAX SPEED IN EXC 55 MPH	452
EXCESS MOTOR TRUCK CARGO	451
PERSONAL ARTICLES FLOATERS WRITTEN ON A STAND ALONE BASIS WHERE THE VALUE OF THE SCHEDULE IS IN EXCESS OF \$1M OR CONTAINS A SINGLE ITEM(S) OVER \$100,000	453
<b>MISCELLANEOUS</b>	
EVENT CANCELLATION	656
POLITICAL RISKS INCLUD EXPROPRIATION, CONFISCATION, UNFAIR CALLING	655
PRIZE INDEMNIFICATION (EXCL HOLE IN ONE)	657
SHORT TERM MEDIA/ENTERTAINMENT FAILURE TO SURVIVE FOR \$5 MILLION AND OVER (FILM/ENTERTAINMENT PRODUCTIONS)	658
<b>PROFESSIONAL LIABILITY/ERRORS &amp; OMISSION</b>	
ARCHITECTS AND ENGINEERS/CONDO COV ONLY	577
CAMPAIGN TREASURERS	578
CREDITORS COMMITTEES	584
TATTOO AND BODY PIERCING SHOP	585

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