

THE SURPLUS LINE ASSOCIATION
OF CALIFORNIA

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October 19, 1978

No. 370

BULLETIN TO ALL MEMBERS:

Re: Insurance Educational Association

The Association has again renewed its membership in the Insurance Educational Association. In order to advise you of the activities of the IEA, we are quoting a portion of the advices just received from Mr. Roger L. Smith, CPCU President:

"We are pleased that your association is continuing its membership and support for the Insurance Educational Association.

Let me first encourage all of your members to utilize the classes and workshops that we provide on a statewide basis in California. As members, your firms receive a discount on class fees, and should indicate such on the registration forms.

We would happily add any of the individual members on our mailing list, which insures they receive all of our program announcements in a timely fashion. This can be done for both Northern and Southern California, and they should just direct inquiries to our local office.

Classes are regularly offered as follows in both the Fall and Spring semesters:

Northern California.

San Francisco, East Bay, Marin, Sacramento, San Francisco-Peninsula, San Jose and Fresno

Southern California

Los Angeles, San Fernando Valley, San Gabriel Valley, Oxnard/Ventura, San Diego, Riverside and South Bay

Programs include everything from one-day technical workshops in rating to professional designation oriented courses such as IIA/CPCU.

Also, IEA Students may now receive college credit recommendations for successful completion of many of our semester-long classes. Further information on the credit recommendations and transcript procedures can be obtained from our office."

Our mailing list is in process of revision, and will be sent to the IEA when prepared, so that all surplus line brokers will be on the IEA mailing list.

A. B. Herrick
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Manager