THE SURPLUS LINE ASSOCIATION

OF CALIFORNIA

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BULLETIN TO ALL MEMBERS:

To the Personal Attention of Principals:

THOMAS A. SCADDEN

MANAGER

ROSS MURPHY

ASST, MANAGER

Rating of Renewals

The Stamping Office Committee desires the following suggestions to be brought to the attention of principals.

Because admitted market conditions change from year to year (and the Surplus Line Law does not) the rates at which original certificates are written have to be checked as to whether or not they are proper rates for renewal, which the Stamping Office does carefully in examining renewal filings. This check has at times necessitated the issuance of many correction tags, with resulting inconvenience to members and their brokers and, of course, annoyance to the insured.

The Committee is not thinking of discontinuing the renewal rate check but is suggesting that underwriters in members' offices be instructed by principals to check all renewals before issuing them at the expiring certificate rates and, where necessary, to re-rate the renewal in the light of current market conditions. This suggestion is made mainly in the interest of avoiding the inconvenience to all concerned of having to comply with correction tags. There is, however, the further consideration that members are no less bound to observe the law on renewals than on original ratings.

Please bring this suggestion to the attention of your underwriting staff.

MANAGER

Homas a. Scalden