



**The Surplus Line Association  
of California**

**December 15, 2000**

388 Market Street, 11th Floor  
San Francisco, CA 94111

Theodore M. Pierce  
Executive Director

Deanna M. Zaroni  
Director, Stamping Office

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(415) 434-4900  
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(415) 434-3716  
www.sla-cal.org

**BULLETIN #909**

**RE: Annual Meeting and Luncheon**

The SLA Annual Meetings will be held at the Fairmont Hotel in San Francisco on January 16, 2001 and at the Los Angeles Marriott Downtown in Los Angeles on January 18, 2001.

Please fill out the attached form with your choice of either the Northern or Southern Meeting. We ask that you limit your attendees to three people from your firm. Should any of your attendees subsequently find they are unable to attend, we ask that you notify Nadine Watso or Deanna Zaroni immediately.

Please pick up your name tag at the registration desk and remember to sign in prior to the meeting for one hour of continuing education credit. The meeting will start promptly at 10:00 a.m.

Enclosed is the agenda for the meeting, as well as the slate for the 2001 Chair, Vice Chair, Secretary-Treasurer and the Executive Committee.

Our speaker will be California Insurance Commissioner, Harry W. Low (**in San Francisco only**). Both meetings will feature an E-Commerce and iBusiness continuing education seminar hosted by the law firm of LeBoeuf, Lamb, Greene and MacRae.

As Always, we look forward to seeing you there and ask for your cooperation in returning the attached form promptly.

Sincerely,

A handwritten signature in cursive script that reads "Theodore M. Pierce".

Theodore M. Pierce  
Executive Director

TMP/dmz  
enclosures

# Enclosure

## SURPLUS LINE ASSOCIATION OF CALIFORNIA

### ANNUAL MEETING

*PLEASE INDICATE WHICH LOCATION YOU WILL BE ATTENDING:*

Tuesday, January 16, 2001  
Registration 9:30 a.m. - Meeting 10:00 a.m.  
Fairmont Hotel - Gold Room  
950 Mason Street  
San Francisco, CA 94111

Thursday, January 18, 2001  
Registration 9:30 a.m. - Meeting 10:00 a.m.  
Los Angeles Marriott Downtown  
333 South Figueroa Street  
Los Angeles, CA 90071

Firm Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Facsimile: \_\_\_\_\_

ATTENDEES: 1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Fax to: Surplus Line Association of California - (415) 434-3716

or Mail to: Surplus Line Association of California  
388 Market Street, 11th Floor  
San Francisco, CA 94111

# Enclosure

## SLATE OF THE 2001 OFFICERS AND EXECUTIVE COMMITTEE

Stacey A. Beougher - Chair  
IIW Insurance Service of California

Robert J. Gilbert - Vice Chair  
General Star Management Company

Katie A. Freeman - Secretary/Treasurer  
Katie Freeman Insurance Services

Greg Crouse  
Crouse & Associates Ins. Brokers, Inc.

Hartley D. Cravens  
Cravens, Lefler & McCormick

Hank H. Haldeman  
Gerald J. Sullivan & Associates

Michael F. Heagerty  
Harry W. Gorst Company, Inc.

Rupert Hall  
M. J. Hall & Company, Inc.

Horst Lechler  
Anderson & Murison, Inc

Philip E. Mazur  
Sherwood Insurance Services

Marion A. Perkins  
First State Insurance Services

Kathryn A. Nelson  
Nelson, Gordon & James Insurance Services, Inc.

Stephanie Reilly  
J&H Marsh & McLennan, Inc.

# Enclosure

## THE SURPLUS LINE ASSOCIATION OF CALIFORNIA

### ANNUAL MEETING AGENDA

**Tuesday, January 16, 2001 - 10:00 a.m.**  
**Fairmont Hotel**  
**950 Mason Street**  
**San Francisco, California**

**&**

**Thursday, January 18, 2001 - 10:00 a.m.**  
**Los Angeles Marriott Downtown**  
**333 South Figueroa Street**  
**Los Angeles, California**

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1. Roll Call
  2. Minutes of previous meeting
  3. Report from Chairman
  4. Report from the Secretary - Treasurer
  5. Report from the Executive Director
  6. Report from the Director of the Stamping Office
  7. Election of Officers and Executive Committee
  8. Guest Speaker California Insurance Commissioner Harry W. Low  
**(in San Francisco only)**
  9. E-Commerce and iBusiness Panel Discussion
  10. Other Business