



**The Surplus Line Association
of California**

October 18, 2001

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BULLETIN #934

RE: NEW PUBLICATION

Enclosed is one copy of a new edition of the SLA publication, *The Story of Nonadmitted Insurance in California*. This brochure is intended to educate the insurance community and the general public about the purpose and function of the surplus line market. For information about how to obtain more copies, contact Freddie Ignatio at (415) 434-4900, extension 127.

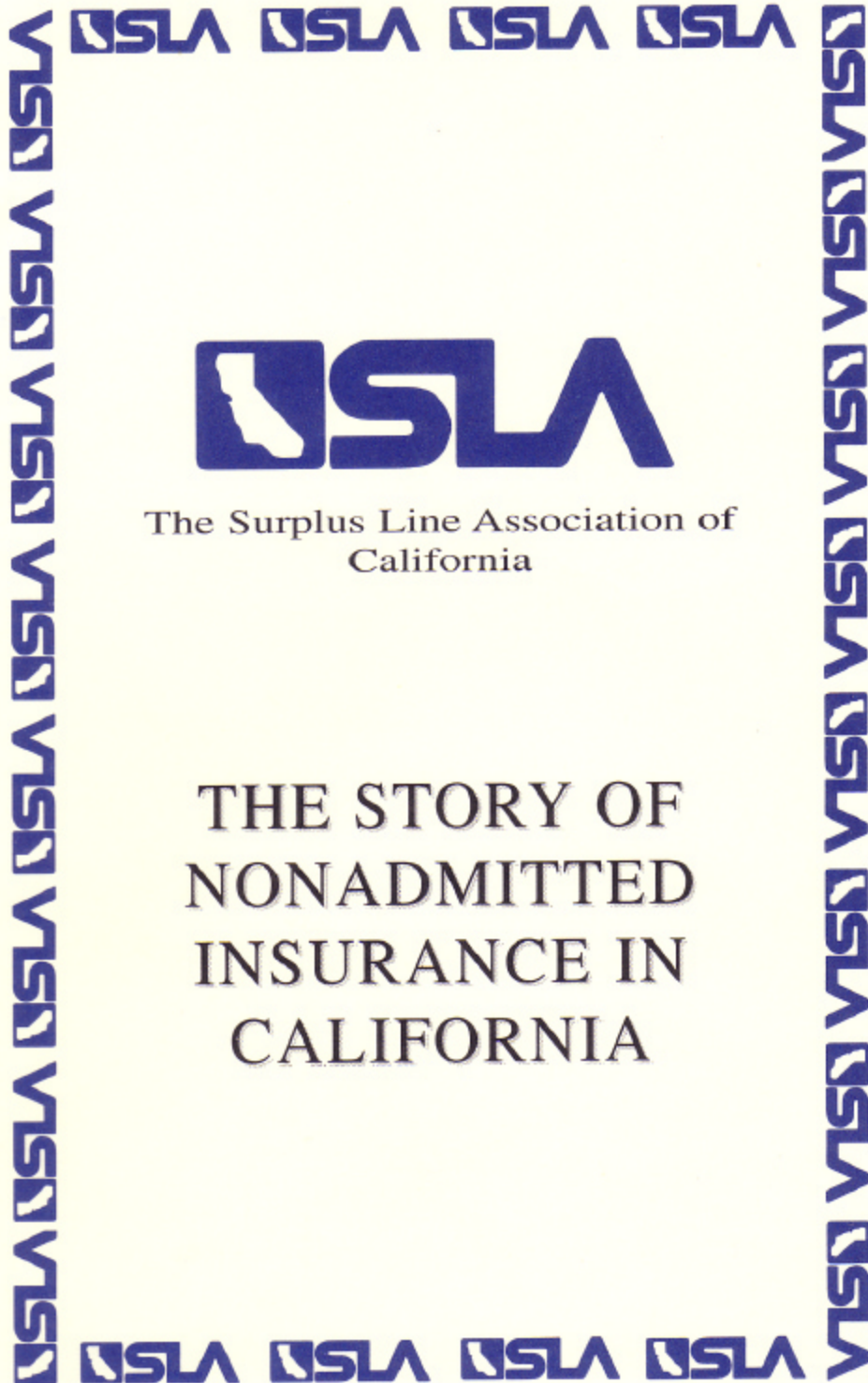
Also enclosed is a one page promotional brochure for the American Institute for CPCU/Insurance Institute of America's Associate in Surplus Lines Insurance designation program.

Sincerely,

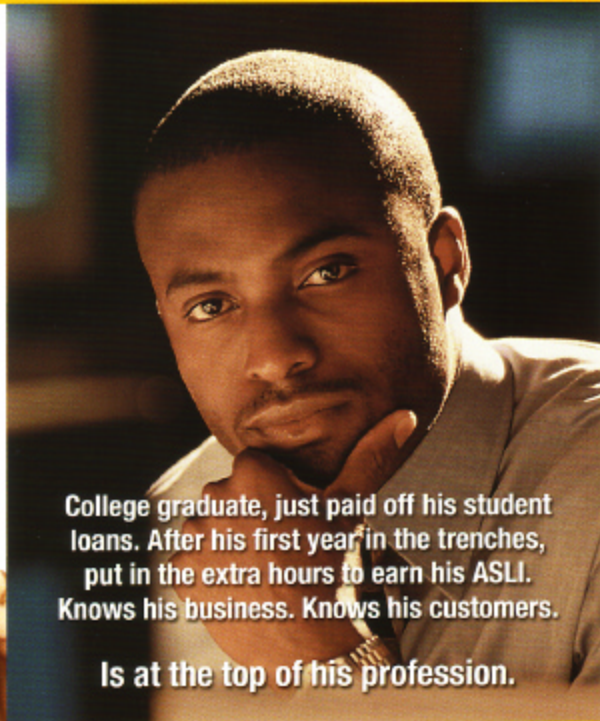
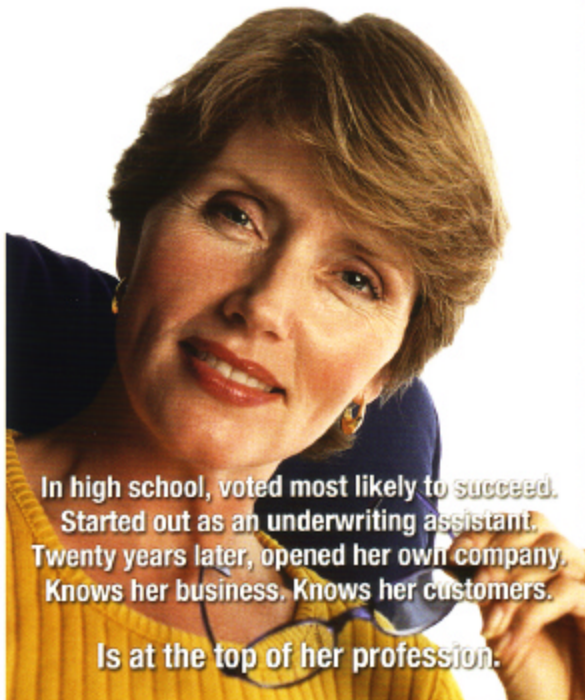
A handwritten signature in black ink that reads 'Theodore M. Pierce'. The signature is written in a cursive, flowing style.

Theodore M. Pierce
Executive Director

Click cover image to read the entire booklet.



Which one is the Surplus Lines expert?



Answer: Both

In just two years, the Associate in Surplus Lines Insurance designation will put you at the top of your profession.

Developed by the Derek Hughes/NAPSLO Educational Foundation and the Insurance Institute of America, ASLI is the only professional credential for people who specialize in surplus lines insurance. Passing the ASLI national examinations also earns continuing education credits for agents and brokers in most states.



For information contact:
American Institute for CPCU/Insurance Institute of America
800-644-2101 cserv@cpuiia.org www.aicpcu.org



- 926 06/14/01 RE: PRIVACY COMPLIANCE CHECKLIST FOR CALIFORNIA SUR-PLUS LINE BROKERS
- 927 06/29/01 RE: WITHDRAWAL from the LESLI
- 928 06/29/01 RE: WITHDRAWAL from the LESLI
- 929 06/29/01 RE: THE LIST OF ELIGIBLE SURPLUS LINE INSURERS (“LESLI”)
- 930 08/08/01 RE: INSURANCE ORGANIZATIONS AUTHORIZED IN CALIFORNIA 2000
- 931 09/10/01 RE: PRIORITY TAG & BATCH FILING PROCEDURES
- 932 09/12/01 RE: UNITED CAPITOL INSURANCE COMPANY (ILLINOIS) REMOVE from the LESLI
- 933 09/12/01 RE: THE LIST OF ELIGIBLE SURPLUS LINE INSURERS (“LESLI”)
- 934 10/18/01 RE: NEW SLA PUBLICATION