Top 50 Brokers by Group¹Based on Premium Registered by the SLA January Through December 2022

| RANK | BROKER GROUP | PREMIUM REGISTERED | % OF TOTAL | TOTAL TRANSACTIONS |
|------|--|--------------------|------------|--------------------|
| 1 | R-T SPECIALTY, LLC | \$2,347,168,051 | 14.36% | 84,009 |
| 2 | AON P.L.C. | \$2,058,312,434 | 12.60% | 4,584 |
| 3 | AMWINS GROUP INC. | \$1,807,124,909 | 11.06% | 92,238 |
| 4 | CRC | \$1,508,422,770 | 9.23% | 56,450 |
| 5 | ARTHUR J. GALLAGHER & CO. | \$668,355,304 | 4.09% | 23,868 |
| 6 | MARSH & MCLENNAN COS. INC. | \$662,028,936 | 4.05% | 2,951 |
| 7 | ALLIANT INSURANCE SERVICES INC. | \$543,452,263 | 3.33% | 3,789 |
| 8 | BROWN & RIDING INSURANCE SERVICES, INC. | \$468,485,718 | 2.87% | 14,220 |
| 9 | WOODRUFF-SAWYER & CO. | \$342,916,714 | 2.10% | 2,333 |
| 10 | BURNS & WILCOX | \$328,021,994 | 2.01% | 55,949 |
| 11 | WILLIS TOWERS WATSON P.L.C. | \$325,807,105 | 1.99% | 1,679 |
| 12 | LOCKTON INC. | \$293,956,300 | 1.80% | 8,674 |
| 13 | NATIONAL TRANSPORTATION ASSOCIATES, INC. | \$235,293,961 | 1.44% | 23,078 |
| 14 | EDGEWOOD PARTNERS INSURANCE CENTER, DBA EPIC INSUR | \$200,743,341 | 1.23% | 2,931 |
| 15 | LOCKTON SPECIALTIES, LLC | \$165,144,837 | 1.01% | 481 |
| 16 | BROWN & BROWN INC. | \$144,968,922 | 0.89% | 7,105 |
| 17 | CROUSE & ASSOCIATES INSURANCE SERVICES | \$138,852,429 | 0.85% | 9,103 |
| 18 | W. BROWN & ASSOCIATES INSURANCE SERVICES | \$123,905,851 | 0.76% | 24,881 |
| 19 | JENCAP SPECIALTY INSURANCE SERVICES INC | \$119,858,651 | 0.73% | 2,005 |
| 20 | HUB INTERNATIONAL LTD. | \$114,237,767 | 0.70% | 2,085 |
| 21 | SOCIUS INSURANCE SERVICES, INC. | \$107,665,206 | 0.66% | 5,618 |
| 22 | SPECIALTY PROGRAM GROUP | \$107,279,481 | 0.66% | 32,199 |
| 23 | HULL & COMPANY, INC. | \$91,366,082 | 0.56% | 13,960 |
| 24 | TRACKSURE INSURANCE AGENCY, INC. | \$85,908,372 | 0.53% | 1,121 |
| | | | | |
| 25 | GORST & COMPASS INSURANCE | \$81,403,673 | 0.50% | 20,983 |
| 26 | ACRISURE L.L.C. | \$79,357,730 | 0.49% | 1,504 |
| 27 | RSI INSURANCE BROKERS, INC | \$79,211,164 | 0.48% | 3,760 |
| 28 | CRC INSURANCE SERVICES, INC. | \$76,945,284 | 0.47% | 21,332 |
| 29 | CSU PRODUCER RESOURCES, INC. | \$71,463,444 | 0.44% | 1,318 |
| 30 | XPT PARTNERS LLC | \$68,368,465 | 0.42% | 16,046 |
| 31 | RISK SPECIALISTS COMPANIES INSURANCE AGENCY, INC. | \$60,212,202 | 0.37% | 1,955 |
| 32 | COBBS ALLEN CAPITAL, LLC | \$56,616,368 | 0.35% | 192 |
| 33 | USI INSURANCE SERVICES L.L.C. | \$55,576,866 | 0.34% | 573 |
| 34 | WORLDWIDE FACILITIES, LLC | \$55,139,242 | 0.34% | 7,228 |
| 35 | BB&T INSURANCE HOLDINGS INC. | \$52,560,757 | 0.32% | 274 |
| 36 | M.J. HALL & CO., INC. | \$52,332,585 | 0.32% | 10,742 |
| 37 | NORMAN-SPENCER AGENCY, LLC | \$49,666,575 | 0.30% | 4,646 |
| 38 | R.E. CHAIX & ASSOCIATES INSURANCE BROKERS, INC. | \$49,401,071 | 0.30% | 12,694 |
| 39 | BASS UNDERWRITERS | \$49,299,267 | 0.30% | 17,026 |
| 40 | COVER WHALE INSURANCE SOLUTIONS INC. | \$48,592,076 | 0.30% | 11,133 |
| 41 | EVOLUTION INSURANCE BROKERS, LC | \$44,350,595 | 0.27% | 4,528 |
| 42 | ABD INSURANCE & FINANCIAL SERVICES INC. | \$44,251,119 | 0.27% | 384 |
| 43 | COASTAL BROKERS INSURANCE SERVICES INC. | \$42,404,034 | 0.26% | 9,666 |
| 44 | CANON INSURANCE SERVICE | \$42,254,327 | 0.26% | 820 |
| 45 | RISK STRATEGIES CO. INC. | \$40,302,134 | 0.25% | 677 |
| 46 | CAROSI, MICHAEL | \$37,914,749 | 0.23% | 1,338 |
| 47 | ARC EXCESS & SURPLUS, LLC | \$35,567,634 | 0.22% | 1,002 |
| 48 | CHUBB INSURANCE SOLUTIONS AGENCY INC. | \$33,784,474 | 0.21% | 802 |
| 49 | EXCEPTIONAL RISK ADVISORS, LLC | \$33,725,324 | 0.21% | 1,695 |
| 50 | USG INSURANCE SERVICES, INC. | \$33,586,555 | 0.21% | 6,021 |
| | Subtotal Top 50 | \$14,363,565,109 | 87.91% | 633,650 |
| | All Other Brokers | \$1,976,004,559 | 12.09% | 271,132 |
| | Grand Total | \$16,339,569,668 | 100% | 904,782 |

¹ Premium Processed represents the total premium registered by the SLA for each group member for the entire time period specified.

