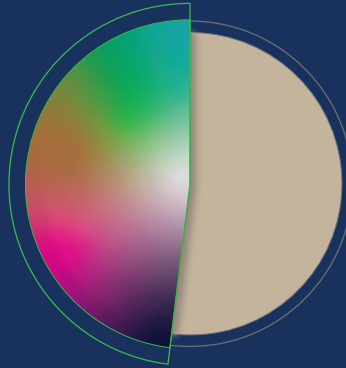


# Insurance Universe

## Primary Insurance Universe

Data from the Insurance Information Institute

Property & Casualty  
48%

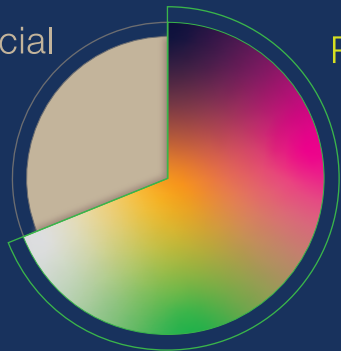


Life & Health  
52%

## Property & Casualty

Data from the Insurance Information Institute

Commercial  
31%

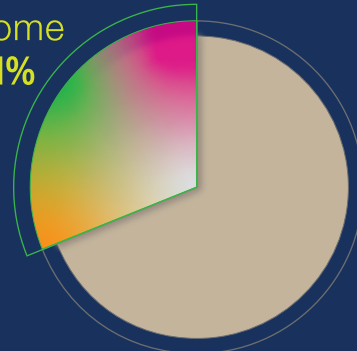


Personal  
69%

## Personal Lines

Data from the Insurance Information Institute

Home  
31%



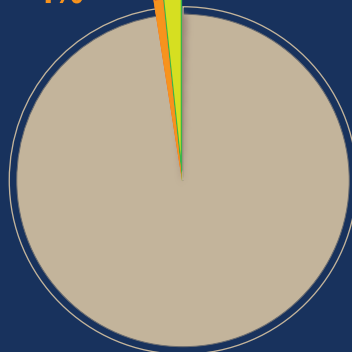
Auto  
69%

## Homeowners

Data from the California Department of Insurance, the California FAIR Plan Association and the Surplus Line Association of California

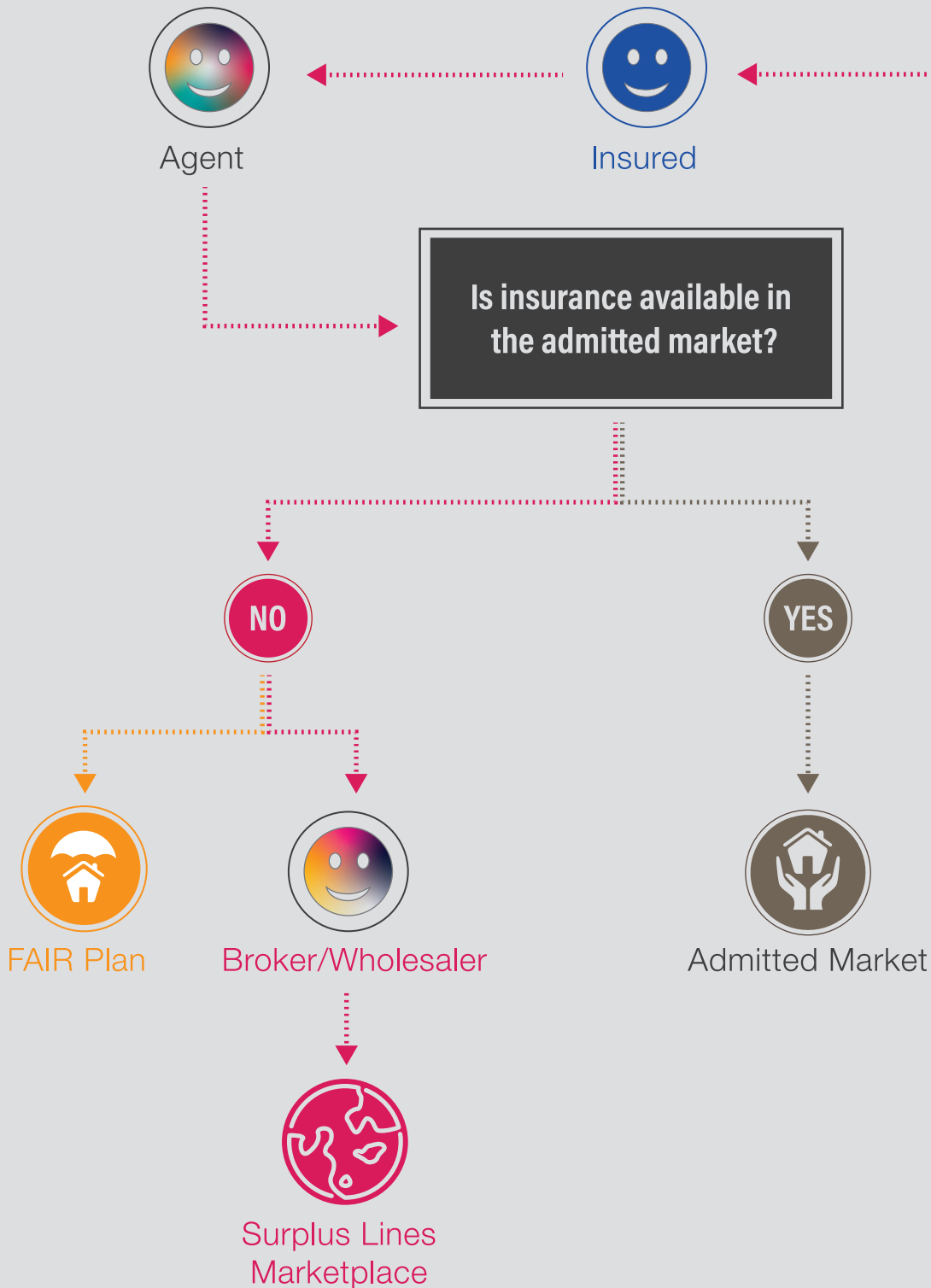
Surplus Lines  
1.4%

FAIR Plan  
1%

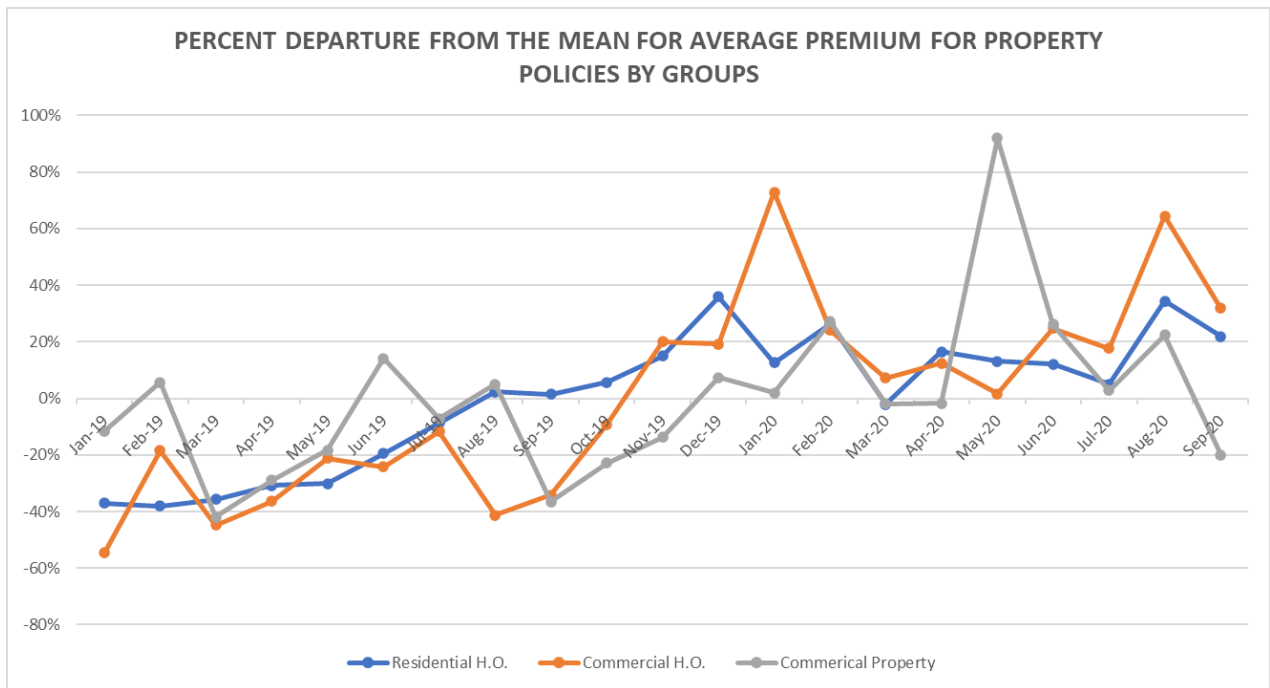
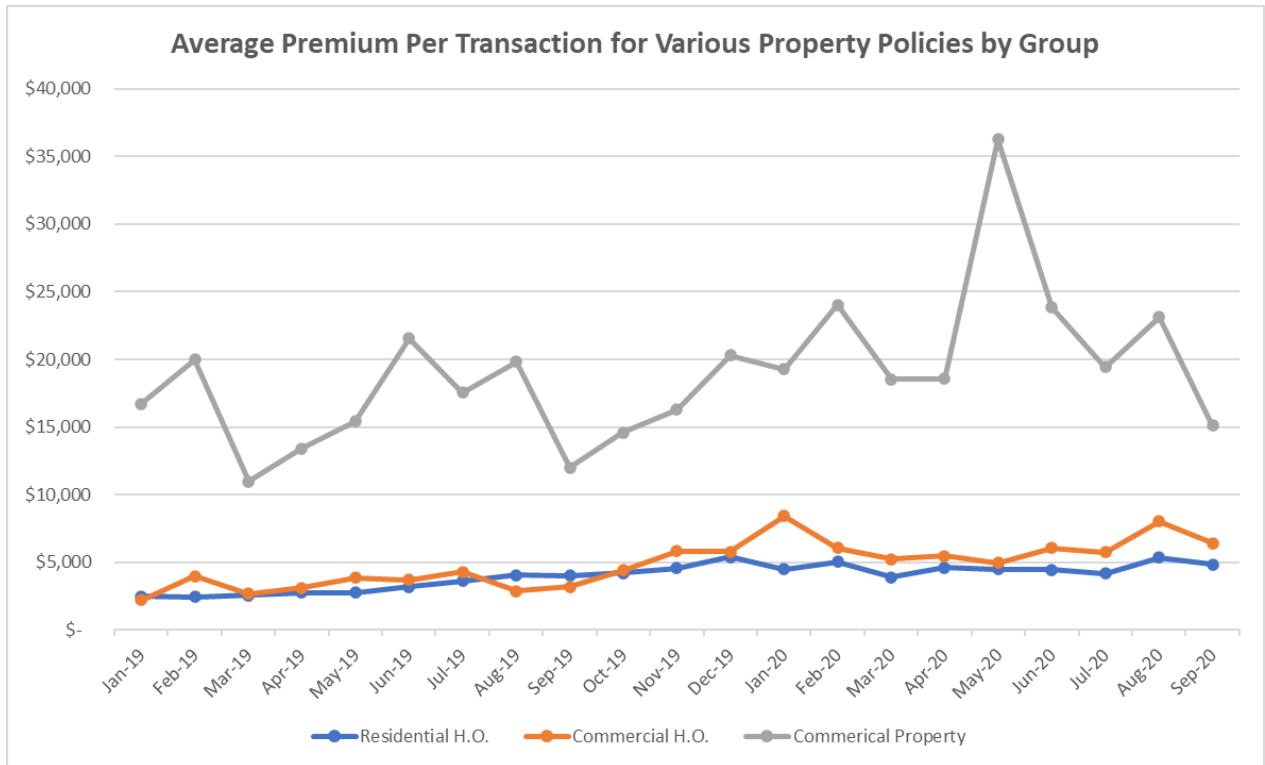


Admitted  
97.6%

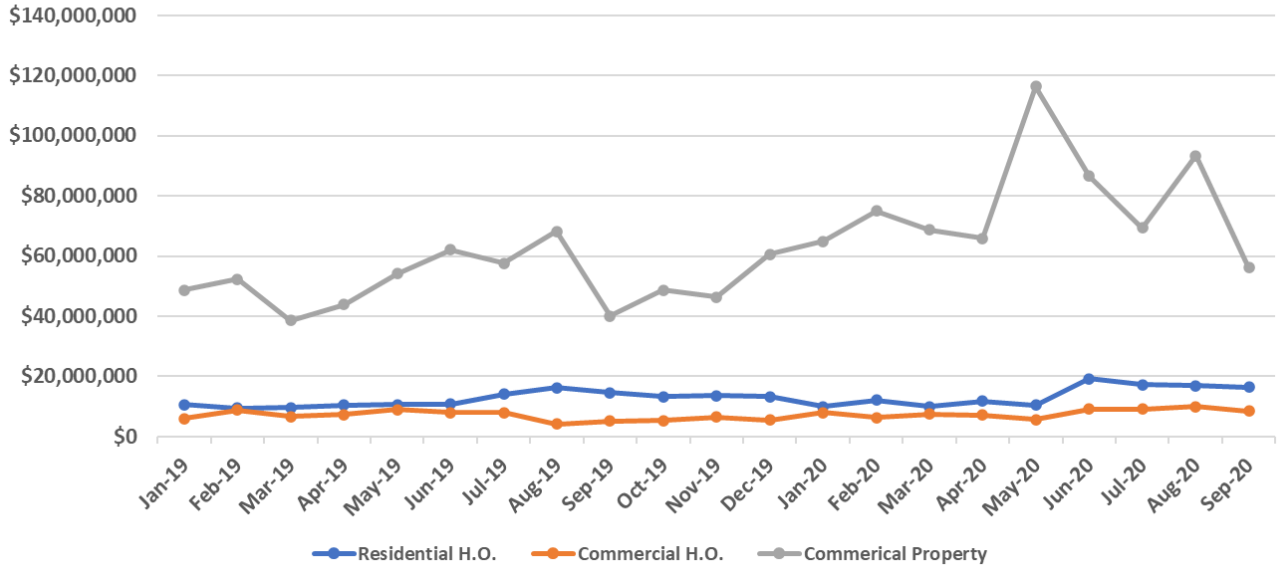
# How Does Homeowners Insurance Get Placed?



**Various Property and Homeowner Insurance Graphs – Jan.2019 Through Sept. 2020.**



**PREMIUM BY MONTH FOR RESIDENTIAL, COMMERCIAL-RESIDENTIAL, AND COMMERCIAL PROPERTY**



**TRANSACTIONS BY MONTH FOR RESIDENTIAL, COMMERCIAL-RESIDENTIAL, AND COMMERCIAL PROPERTY**

